



WALK-IN INTERVIEW

Territory Sales Manager (TSM) / Senior Territory Sales Manager (Sr. TSM)

Requirements:

- Bachelor's/Master's from any reputed Public & Private Universities
- Fresh graduates are encouraged to apply; candidates from DU, CU, KU, RU, JU, NSU, BRAC, BUP, EWU, UIU and AIUB will be given preference
- 2 to 3 year's experience in the FMCG sector/industry will given preference
- (Minimum of 2 years' experience in the TSM role)
- Supervision experience with sales automation system will be given extra advantage
- Willing to work anywhere in Bangladesh
- Age limit: 26-34 Years
- Valid driving License
- Knowledge on MS. Office suite

Compensation & other Benefits:

- Salary : 30k - 40K
- Monthly TA & DA : 10k+ (variable) Based on Area
- Monthly Sales Incentive 10k+ (variable) Based on Sales Achievement
- Festival Bonus: 2 Yearly
- Provident Fund & Gratuity
- Leave Fare Assistance (LFA)
- Medical & Life Insurance and other Benefits as per Company Policy

Key Responsibilities:

- Achieve monthly and yearly sales targets as per company objectives
- Supervise and guide Sales Officers to ensure proper market coverage and product visibility
- Identify new market opportunities and develop effective sales strategies
- Monitor competitor activities and provide regular market insights
- Ensure effective implementation of trade marketing initiatives and promotional programs
- Manage distributor performance and ensure timely delivery and availability of products
- Maintain strong relationships with key retailers, distributors, and stakeholders

Date : Saturday, 20 June 2026, Time: 10:00 AM

**Venue : Akij Food & Beverage Ltd. 12/1, Ka Panthapath
(Beside of Bashundhara Shopping Mall), Dhaka**

