



GREAT CAREER STARTS HERE



Business Acquisition Officer (BAO), Assistant Officer (AO) to Senior Principal Officer (SPO), SME Banking

Prime Responsibilities

- Achieve business targets through acquisition of new SME clients and development of a quality asset portfolio.
- Promote SME loan, deposit, and trade products through proactive business development and relationship building.
- Conduct client visits, assess financing needs, and prepare detailed credit proposals.
- Maintain compliance with internal policies and regulatory guidelines, including AML or KYC requirements.
- Manage portfolio quality through regular monitoring, client communication, timely payments and renewals.
- Contribute to deposit mobilization and cross-selling of transactional or liability products.
- Deliver superior customer service and uphold EBL reputation for banking excellence.

Qualification & Other Competencies

- Minimum Bachelors degree from a recognized institution.
- 1-4 years of relevant experience in SME Banking, Relationship Management, or Corporate Sales within financial institutions.
- Sound understanding of SME segments, credit assessment, and financial analysis.
- Good knowledge of banking regulations and compliance standards.
- Strong communication, negotiation, and interpersonal skills.
- Proficient in MS Office and digital banking tools.

Job Location

- Anywhere in Bangladesh

Compensation & Benefit

- EBL offers excellent career growth opportunities with competitive remuneration, performance based incentives, and continuous learning and development programs.

If you are ready to take on a rewarding and challenging career with one of the most progressive banks in the country, please visit www.ebl.com.bd/career and apply online on or before January 15, 2026. Selection will be based strictly on merit, experience, and performance. Only shortlisted candidates will be contacted. Any form of persuasion will result in disqualification. EBL reserves the right to accept or reject any application without assigning reason.

Only short listed candidates will be communicated.

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