



Modhumoti Bank PLC

Head of Agent Banking Division (AVP - SVP)

Application Deadline : 28 Jun 2026

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Vacancy: 01	Location: Dhaka (Dhaka Sadar)	Salary: Negotiable
Experience: At least 10 years	Published: 07 Jun 2026	

PRO Application Insights View ▾

Requirements

Education

- Bachelor/Honors

Experience

- At least 10 years
- The applicants should have experience in the following business area(s): Banks

Additional Requirements

- Must have strong analytical, presentation and communication skills.
- Strong understanding of Agent Banking concepts, regulations, and industry best practices.
- Experience in strategic planning and channel optimization to enhance Agent Banking services.
- Ability to develop and execute expansion strategies for Agent Networks while adhering to acquisition policies.
- In-depth knowledge of compliance and risk management in Agent Banking operations.
- Excellent leadership and team management skills to oversee Agent Support Services effectively.
- Strong analytical and problem-solving skills to conduct daily settlement and reconciliation processes.

Responsibilities & Context

- Lead the expansion and growth of the Agent Banking network by identifying potential markets, evaluating business opportunities, and onboarding new agents.
- Develop and execute business strategies to achieve and exceed sales, deposit mobilization, account acquisition, and other business targets by promoting banking products and services.
- Conduct market analysis and competitive assessments to identify new business opportunities and enhance market penetration.
- Set, monitor, and review business targets and performance indicators for Agent Banking outlets and agents.
- Provide guidance, coaching, and performance management support to the Agent Banking sales teams.
- Supervise onboarding of new agents, including due diligence, agreement processing, and other related activities.
- Ensure effective management and supervision of day-to-day Agent Banking operations by establishing appropriate controls, processes, and service standards.
- Formulate and implement strategic initiatives to optimize Agent Banking channels, improve customer experience, and enhance business productivity.
- Prepare, review, and submit MIS, management reports, and regulatory reports accurately and within stipulated timelines.
- Ensure compliance with Bangladesh Bank regulations, internal policies, AML/CFT requirements, and other applicable regulatory guidelines.
- Oversee technology, digital platforms, and system-related matters to ensure seamless and efficient Agent Banking operations.
- Continuously monitor for fraud, money laundering, or suspicious activities and implement necessary measures to prevent and mitigate risks.
- Any other work / responsibility as and when assigned by the supervisor or Management of the Bank.

Skills & Expertise

Other Relevant Skills

- Market Analysis
- Business Development
- Risk Management
- Regulatory Compliance

Compensation & Other Benefits

As Per Bank`s Policy

Workplace

Work at office

Employment Status

Full Time

Job Location

Dhaka (Dhaka Sadar)

Job Highlights

- Minimum 10 to 16 years of experience in the banking industry, preferably with exposure to Agent Banking.
- However, candidate with extra ordinary education / professional qualification may apply with less experience.

Apply Procedure

Apply URL:

<https://career.modhumotibank.net/JobCircular/JobDetails?jobId=umrLMcUxDaOFrwIrtXgWrw==>

Company Information

Modhumoti Bank PLC

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Address:

Modhumoti Bank, Head Office, Khandaker Tower (7-8 Floor), 94 Gulshan Avenue, Gulshan-1, Dhaka-1212

Business:

Our vision is to lead the new generation of local commercial banks by excelling in customer delivery through insight empowered employees, smart use of technology and a full range of highest quality products and services.