

Application Deadline: 19 Apr 2025

Summary

Vacancy: --	Age: at most 45 years	Location: Dhaka
Minimum Salary: Negotiable	Experience: 10 to 12 years	Published: 27 Mar 2025

Requirements

Education

- Bachelor of Business Administration (BBA)
- Minimum Bachelor's degree in any discipline (preferably in Business) from a reputed university.
- Candidates with 3rd division/class in any academic examination are discouraged from applying.
- Educational requirements may be relaxed for highly experienced candidates with a proven track record in SME banking.

Experience

- 10 to 12 years
- The applicants should have experience in the following business area(s):  
Banks

Additional Requirements

- Age at most 45 years
- Professional training in SME banking and credit risk management is preferred.
- Strong knowledge of banking regulations and SME banking guidelines.
- Proven track record in credit management, risk mitigation, and loan recovery.
- Extensive network within the SME sector.
- Deep understanding of commercial banking products, client management, compliance, and operations.
- Ability to lead independently, make informed decisions, and manage stakeholders effectively.
- Strategic thinking with expertise in transaction banking and business development.
- Excellent communication and interpersonal

Responsibilities & Context

Business Growth & Strategy:

- Lead the CMSME Banking Division and coordinate with branches to expand the CMSME client base.
- Drive branch and Head office SME business teams (Advance, Trade Finance, Deposit) to achieve sustainable growth and acquire new customers.
- Develop and implement a strategic sales approach that caters to the commercial banking needs of CMSME customers.

Portfolio & Risk Management:

- Ensure proper utilization of credit facilities in CMSME accounts while maintaining high asset quality.
- Monitor poor-performing SME loans and implement strategies for regularization, restructuring, or recovery.
- Conduct periodic reviews of CMSME facilities to assess risk exposure and business viability.

Client Relationship & Business Development:

- Identify and explore cross-selling opportunities across banking products.
- Engage in direct customer visits to understand business operations, investment potential, and creditworthiness.
- Strengthen relationships with SME clients through proactive engagement and customized financial solutions.
- Regulatory Compliance & Policy Implementation:
  - Ensure adherence to Bangladesh Bank guidelines, internal policies, and regulatory requirements for SME banking.
  - Implement policies, circulars, and guidelines issued by Bangladesh Bank for SME banking.
  - Maintain accurate and timely reporting related to SME business activities.

Collaboration & Leadership:

- Coordinate with other divisions and branches to ensure seamless business operations.
- Provide strategic leadership and mentorship to the SME banking team.

Skills & Expertise

Business Development   SME   SME Banking

Compensation & Other Benefits

- Negotiable
- Other benefits are as per Bank's Human Resources Policy

Workplace

Work at office

Employment Status

Full Time

Job Location

Dhaka

Read Before Apply

- Only shortlisted candidates will be called for interview.
- Shimanto Bank reserves the right to accept or reject any application without assigning any reason whatsoever.
- Shimanto Bank is an equal opportunity employer

Company Information

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SHIMANTO BANK PLC

Address:

Shimanto Bank PLC, Corporate Head Office, Road No. 2, Bir Uttam M. A. Rob Sarak, Shimanto Square, Dhaka

Business:

Private Commercial Bank



SHIMANTO BANK PLC

## Associate Manager/Manager - Sustainable Finance (PO-FAVP)

**Application Deadline: 19 Apr 2025**

### Summary

Vacancy: --

Minimum Salary: Negotiable

Age: at most 40 years

Experience: 5 to 8 years

Location: Dhaka

Published: 27 Mar 2025

### Requirements

#### Education

- Bachelor of Business Administration (BBA), Bachelor/Honors
- Minimum Graduation in any discipline from reputed university (preferably in Business)
- 3rd division or 3rd class in any exam are discouraged to apply
- Educational requirements may be relaxed for relevant and experienced candidates

#### Experience

- 5 to 8 years

#### Additional Requirements

- Age at most 40 years

### Responsibilities & Context

- Formulate and update the Policy of Sustainable Finance, ESRM, Green Banking and CSR Policy of the Bank.
- Preparing Sustainability Reports and "Sustainability and climate-related disclosure" in collaboration with different business wings and other Departments.
- Maintaining close contact with the Sustainable Finance Department (SFD) of Bangladesh Bank as SFU Focal Point
- Environmental and Social (E&S) due diligence, implementation of ESRM guidelines
- Budget and implementation of Corporate Social Responsibility (CSR)
- Submitting periodical Sustainable Finance and CSR Reports to Bangladesh Bank
- Skill development of division and branch-level employees.
- Miscellaneous works as & when required by the Head of Division

### Skills & Expertise

Banking

Finance

### Compensation & Other Benefits

- Negotiable
- Other benefits are as per the Bank's Human Resources Policy.

### Workplace

Work at office

### Employment Status

Full Time

### Job Location

Dhaka

### Read Before Apply

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Business:

Private Commercial Bank



SHIMANTO BANK PLC  
Assistant Relationship Manager/ Manager - SME Liabilities (SO-SPO)

Application Deadline: 19 Apr 2025

Summary

Vacancy: --	Age: at most 38 years	Location: Dhaka
Minimum Salary: Negotiable	Experience: 4 to 8 years	Published: 27 Mar 2025

Requirements

Education

- Bachelor of Business Administration (BBA)
- Minimum Graduation in any discipline (preferably in Business) from any reputed university
- 3rd division or 3rd class in any exam are discouraged to apply
- Educational requirements may be relaxed for relevant and experienced candidates

Experience

- 4 to 8 years
- The applicants should have experience in the following business area(s):  
Banks

Additional Requirements

- Age at most 38 years
- Open to both male and female applicants.
- Ability to think strategically and make data-driven decisions.
- Preference for candidates with experience in centralized banking.
- Energetic, confident, resourceful & target oriented.
- Excellent negotiation and cross selling skills
- Excellent customer management and Strong inter- personal & communication skill

Responsibilities & Context

- To mobilize all sorts of SME Deposits.
- Manage sales matrix along with finding potential customers
- To visit Government/Semi-Government/Autonomous/Corporate houses to mobilize deposits
- To visit customers and collect all types of Deposit
- To track self-performance – target vs. achievement on a regular basis
- To collect market information regarding new features and market dynamics of SME Asset business
- To collect information regarding customers' demand dynamics.
- Coordinate with Line Manager
- To collect market intelligence

Skills & Expertise

Deposit Liability SME SME Banking

Compensation & Other Benefits

- Minimum Graduation in any discipline (preferably in Business) from any reputed university
- 3rd division or 3rd class in any exam are discouraged to apply
- Educational requirements may be relaxed for relevant and experienced candidates

Workplace

Work at office

Employment Status

Full Time

Job Location

Dhaka

Read Before Apply

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Business:

Private Commercial Bank



SHIMANTO BANK PLC

ARM/ RM - SME Asset & Liability (SO-SPO) (Dhanmondi, Gulshan, Motijheel, Uttara, Chattogram))

Application Deadline: 19 Apr 2025

#### Summary

Vacancy: --

Experience: 4 to 8 years

Location: Chattogram, Dhaka ...

Published: 27 Mar 2025

Minimum Salary: Negotiable

#### Requirements

##### Education

- Bachelor of Business Administration (BBA)
- Minimum Graduation in any discipline (preferably in Business) from any reputed university
- 3rd division or 3rd class in any exam are discouraged to apply
- Educational requirements may be relaxed for relevant and experienced candidates

##### Experience

- 4 to 8 years
- The applicants should have experience in the following business area(s):  
Banks

##### Additional Requirements

- 4-8 years of experience as a Relationship Officer/Manager in SME Asset & Liability at any Commercial bank.
- Professional certification in CMSME is an advantage.
- Experience in the following areas is preferred:
- CMSME Banking/Business

#### Responsibilities & Context

- Establish & Maintain relationships with CMSME customers, ensuring high-quality service delivery.
- Meet business targets set for the CMSME of concern Branch.
- Identify and acquire new CMSME clients, prepare credit proposals, and handle related documentation.
- Conduct on-site visits to validate applicant financials and perform due diligence on provided information.
- Monitor credit quality and identify early warning signals.
- To mobilize all sorts of SME Deposits.
- Manage sales matrix along with finding potential customers
- To visit Government/Semi-Government/Autonomous/Corporate houses to mobilize deposits
- To visit customers and collect all types of Deposit
- To track self-performance – target vs. achievement on a regular basis

#### Skills & Expertise

Asset management

Liability

SME

SME Banking

SME Credit

SME Loan

#### Compensation & Other Benefits

- Negotiable
- Other benefits are as per the Bank's Human Resources Policy

#### Employment Status

Full Time

#### Job Location

Chattogram, Dhaka, Chattogram (Agrabad), Dhaka (Dhanmondi, Gulshan, Motijheel, Uttara)

#### Read Before Apply

- Open to both male and female applicants.
- Ability to think strategically and make data-driven decisions.
- Preference for candidates with experience in centralized banking.

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Business:

Private Commercial Bank

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SHIMANTO BANK PLC

## Credit Analyst - Retail Credit (SO-PO)

**Application Deadline: 19 Apr 2025**

### Summary

Vacancy: --

Minimum Salary: Negotiable

Age: at most 37 years

Experience: 5 to 7 years

Location: Dhaka

Published: 27 Mar 2025

### Requirements

#### Education

- Minimum Graduation in any discipline (preferably in Business) from any reputed university
- 3rd division or 3rd class in any exam are discouraged to apply
- Educational requirements may be relaxed for relevant and experienced candidates

#### Experience

- 5 to 7 years
- The applicants should have experience in the following business area(s):  
Banks

#### Additional Requirements

- Age at most 37 years

### Responsibilities & Context

- Processing of retail credit proposal forwarded by Branch & Relationship Manager as per SLA.
- Identification and assessment of credit risk and probable mitigations.
- Conducting Customer/Business and security visit.
- Ensure compliance with internal policies and procedures and external regulatory requirements.
- Maintain credit MIS and ensure regulatory reporting.

### Skills & Expertise

Credit Risk Management

Retail

### Compensation & Other Benefits

- Negotiable
- Other benefits are as per Bank's Human Resources Policy

### Workplace

Work at office

### Employment Status

Full Time

### Job Location

Dhaka

### Read Before Apply

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Business:

Private Commercial Bank



SHIMANTO BANK PLC

Credit Analyst- Corporate Credit, CRM Division (PO to SPO)

Application Deadline: 19 Apr 2025

#### Summary

Vacancy: --

Minimum Salary: Negotiable

Age: 33 to 38 years

Experience: 5 to 7 years

Location: Dhaka

Published: 27 Mar 2025

#### Requirements

##### Education

- Bachelor degree in any discipline

Minimum Graduation in any discipline (preferably in Business-Finance/Accounting) from any reputed university

3rd division or 3rd class in any exam are discouraged to apply

Educational requirement may be relaxed for relevant and experienced candidates

##### Experience

- 5 to 7 years
- The applicants should have experience in the following business area(s):  
Banks

##### Additional Requirements

- Age 33 to 38 years
- Strong analytical skill
- Well conversant of credit risk management guideline of Bangladesh Bank.
- Must have clear knowledge in Loan Structuring.
- Excellent communication, interpersonal & presentation skills.
- Strong Command over Microsoft Word, Excel & PowerPoint.
- Requirements may be relaxed for relevant and experienced candidates.

#### Responsibilities & Context

- Review and analyze credit proposals in both qualitative and quantitative ways to assess creditworthiness of the prospective customer.
- To assess risk inherent in the credit proposal through visit and scrutiny documents and determine the pricing based on risks associated with the proposals.
- To ensure efficient and effective delivery of assigned credit proposals analyzing risk standing in line with set account strategy, risk acceptance criteria and bank's Risk Appetite Statement.
- To structure the credit proposals and terms & conditions considering customers' business conditions and Bank's interest.
- To ensure that the recommendation has been made in conformity with the Credit Policy, Guidelines and Credit norms of our Bank, Central Bank and any other regulatory agencies.
- Regular monitoring and periodic review of concerning accounts and/or asset quality with thorough portfolio analysis.

#### Skills & Expertise

Corporate Credit

Credit Risk Management

#### Compensation & Other Benefits

- Negotiable
- Other benefits are as per Bank's Human Resources Policy

#### Workplace

Work at office

#### Employment Status

Full Time

#### Job Location

Dhaka

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